

Evolution of a Program

FAS has modified the Supplier Credit Guarantee Program (SCGP) to enhance its effectiveness. Guarantee coverage has been increased from 50 to 65 percent, and the number of eligible countries and commodities has been expanded.

The SCGP is proving to be an important tool in facilitating long-term market development by strengthening

business relationships between exporters and importers of U.S. agricultural commodities. By continuing outreach efforts that promote program use, combined with program changes that address industry's export credit needs, sales activity under the SCGP will likely grow for the foreseeable future.

